



You and the members of your firm are cordially invited to attend the 22nd annual

**Professional Liability Seminar for Design Professionals
Presented by:**

Professional Underwriters, Inc.

Please join us at one of the following locations:

Grand Valley State University

Eberhard Center
301 W. Fulton,
Teleconference Auditorium, 2nd Floor
Grand Rapids, Michigan

March 7, 2012

Registration: 7:30 a.m. Seminar: 8:00 a.m. - 12:00 p.m.

Michigan State University

Management Education Center
811 W. Square Lake Rd., Amphitheatre 101
Troy, Michigan

March 8, 2012

Registration: 7:30 a.m. Seminar: 8:00 a.m. - 12:00 p.m.

Professional Underwriters, Inc.

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Novi, Michigan 48377
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Email: puimich@profunderwriters.com

Website: www.profunderwriters.com

**Robert L. Coleman, President CEO/COO
Stephanie C. Mulligan, Assistant Vice President
Brett R. Coleman, Account Executive
Leah Fritch, Account Manager
Melissa Gerlica, Account Manager**

2012 Seminar Speakers & Topics

Presentation by James R. Case: Does the Design Professional Have a Legal Duty to Entities with which It Does Not Have a Contract?, and also The New Statute of Limitations (effective 1-1-12)

James is a graduate of St. John's University, is a member of the Kerr, Russell and Weber law firm. Jim belongs to the Michigan and Detroit Bar Associations, the American Bar Association Forum on the Construction Industry, and the International Association of Defense Council.

Presentation by Drew Seaman: Quality Assurance and Quality Control

Drew is a graduate of Washington University, is with the law firm of Straub, Seaman & Allen. Drew concentrates his practice in the area of Architects & Engineers Malpractice, Construction Claims, Product Liability, and Environmental Claims. Drew is a member of the State Bar Association of Michigan, the Federal Bar Association, and the American Bar Association.

Presentation by Barb Sable: Recent Developments in Contractual Indemnity and the Duty to Defend: The Insurer's Perspective

Barbara Sable joined RLI in July 2010 and is the Director, Professional Enterprise Risk Solutions for RLI's Professional Services Group. She is responsible for developing the content for RLI's risk management programs and addressing the day-to-day risk management needs of RLI's policyholders. Barb provides face-to-face seminars, webinars, contract reviews, policy analysis, and insurance program guidance to RLI's producers and insureds. Prior to joining RLI, Barb was an equity partner in a national insurance brokerage firm, serving the needs of that firm's largest architecture and engineering clients. Before that, Barb was an executive with Victor O. Schinnerer, where she was responsible for underwriting and risk management for numerous architecture and engineering firms worldwide. She began her career with CNA Insurance Companies as an actuarial and financial analyst. Barb is a 1985 graduate of Northwestern University in Evanston, IL, with a B.A. in Mathematics.

There is **NO CHARGE** for the Seminar. Seating is limited. Please register early on our website www.profunderwriters.com or you can Fax, E-Mail or Mail the registration form.

Company: _____

Attendee(s): _____ **AIA#(s):** _____

Address: _____

City, State, Zip Code: _____

Telephone: _____ **Email:** _____

Please indicate Number of Persons Attending:

March 7th Grand Rapids _____

March 8th Troy _____

- **THIS 4 HOUR PROGRAM IS REGISTERED WITH AIA/CES FOR 4 LEARNING UNIT HOURS AND QUALIFIES FOR HEALTH, SAFETY, AND WELFARE.**
- **For your convenience you can register on our website at www.profunderwriters.com or you can Fax, E-Mail or Mail the registration form.**
- **FOR MAPS AND DIRECTIONS PLEASE VISIT OUR WEBSITE. AT THE SEMINAR TAB, SELECT REGISTER AND THEN SELECT THE LOCATION YOU WANT TO ATTEND. THE MAPS ARE UNDER EACH LOCATION**

Presented by: Professional Underwriters, Inc.

Brett Coleman joined Professional Underwriters, Inc. in September 2005. He graduated Magna Cum Laude with a Bachelor's Degree in Finance from Eastern Michigan University. He spent the summer of 2004 working with underwriters from the St. Paul Travelers Architects and Engineers division in Baltimore, Maryland. In 2005 he interned in the Architects and Engineers department of Victor O. Schinnerer/CNA. Brett holds a license for Property and Casualty Insurance, as well as for Life & Health Insurance.

Robert L. Coleman's life-long commitment to the insurance industry spans four decades, from claims adjuster for State Farm Insurance in 1962, to agent/owner of Professional Underwriters, Inc. from 1974 to the present with offices in Arizona, Colorado, and Michigan. Bob's commitment to specialized insurance for the design professional began in 1974; since then, he has worked closely with his clients and the insurance markets focusing on the unique exposures and risk management solutions for architects and engineers. Bob is the past president of a/e Pronet, an international organization of insurance agents specializing in insurance for the Design Professional. Bob has been an active member of the AIA, MSA, NSPE, MSPE, and ACEC/MI. He has served on the insurance and risk management committees for various associations, insurance companies, and the State of Michigan. He currently serves on the ACEC/MI, Risk Management Committee. Bob has been a participant in over 225 national, regional, and in-house design firm loss control and risk management seminars across the country over the last 42 years.

Stephanie C. Mulligan is an Assistant Vice President at Professional Underwriters, Inc. With over 34 years experience in the insurance industry, the last 21 years spent with Professional Underwriters, Inc., Stephanie's extensive knowledge of commercial lines insurance, bonds, claims, and account handling has been invaluable to our agency and our customers. Licensed as a Michigan Resident Agent since 1981, Stephanie received her Certificate of Insurance from the Insurance Institute of America, Lawrence Technological University in 1984. She is currently licensed as a Non-Resident Agent in Arizona, Illinois, Ohio and Wisconsin and is a licensed Surplus Lines Producer. Since joining Professional Underwriters, Inc. in 1991, Stephanie has specialized in recognizing and providing for the insurance and bond needs of professional design firms.

Leah Fritch joined PUI in July of 2011. She is a licensed property and casualty agent and has a Bachelor's Degree in Business Administration. For almost 5 years she has specialized in commercial lines insurance and account management for professional organizations, including Design Professionals. Leah truly enjoys helping people with their insurance needs. When she is not in the office she enjoys camping, gardening, boating and spending time with family.

Melissa Gerlica joins PUI with almost 8 years of insurance experience. Melissa began her insurance career in personal lines but has added commercial lines insurance to her resume over the years. She obtained her property and casualty license, as well as life & health, in 2005. She also received her Certified Insurance Service Representative designation in 2006. Outside the office she enjoys the outdoors, playing sports and traveling.