



**Brett Coleman**  
President/COO

www.profunderwriters.com  
puimich@profunderwriters.com

248.553.8300  
(fax) 248.553.8305

# PRONETWORK NEWS

Risk Management Tools for the Design Professional

February 2022 | Vol. XI No. 3



**David A. Ericksen**

David Ericksen, graduate of the Law School at University of CA, Berkeley is a trusted resource and advocate to the design and construction professional service community and passionately committed to collaboration in their long-term strategic success. He has repeatedly and successfully represented design professionals in jury trial, bench trial, single arbitrator arbitration, and panel arbitration as well as mediation and other forms of alternative dispute resolution in state and federal courts. He is a trusted resource and counselor on the risk management strategies to avoid disputes through strategic planning and management. In that capacity, he focuses on contractual, risk management and litigation issues affecting the design, construction, environmental, real estate, and insurance professional community. He does so both as outside general counsel to many firms as well as short term interventions in pursuit of strategic solutions and remedies. He is also a frequent speaker before construction professional organizations such as the AIA, SEA, ACEC, NSPE, SDA, and CSI. Mr. Ericksen is also an Associate Member of a/e ProNet.

David A. Ericksen  
Attorney at Law  
Collins + Collins LLP  
Email: [dericksen@ccllp.law](mailto:dericksen@ccllp.law)  
Phone: (510) 844-5100  
Mobile: (415) 652-4031  
[ccllp.law](http://ccllp.law)



**a/e ProNet**  
**Lynda Colucci, Executive Director**  
[info@aepronet.org](mailto:info@aepronet.org)

## Crisis Response: An A/E Action Plan

By David A. Ericksen, Attorney at Law, Collins + Collins LLP

Water, rain, cold, wind, and more are constantly challenging and threatening our built environment. The recent Pennsylvania bridge collapse is just one more reminder.

The frequency of such events seems to be accelerating with no clear sign for relief. When those events happen, design professionals will be among the first contacted and among the first responders on the scene with requests for evaluation of causes and remedies. For a/e ProNet and its members, these events have provoked numerous inquiries what should any design professional do in the event of such a tragedy. The following is a five-step plan for consideration by any design professional individual or firm before, during, and after such an event where it is your client, your project, or even just your community.

1. Prepare. For any crisis, there should be a pre-established set of crisis contacts inside and outside the firm. That contact group should be notified and consulted immediately and should include:
  - a. Management with a core management group to be contacted and they should have standing contacts for the other communications.
  - b. Counsel to establish confidentiality and privilege around the communications as well as to provide their own critical counsel and support.
  - c. Insurance to trigger and coordinate potential coverage as well as to take advantage of resources and advice.
2. Information Control.
  - a. Internal. All in the firm should be notified immediately, assured the firm is responding and investigating, and directed not to discuss the event or project internally or externally except as requested or directed by management.
  - b. External. A single point of contact should be identified for all outside communications or inquiries with a corresponding internal direction to direct all contacts or questions to that point of contact.
3. Client Contact. Reach out to the client to establish communication. In doing so, seek to be a supportive listener. Avoid analysis, apologies, and admissions in favor of offers to support and investigate.

## RECENT BLOGS

**Video: Indemnification – Negotiating a Reasonable Clause**, by Kent Holland. [Read More](#)

**Video: Indemnification Litigation**, by Kent Holland. [Read More](#)

**The Covid Litigation Experience and the New Normal**, by Terrence M. McShane and Brian McIlhargie. [Read More](#)

**COVID-19 Impact on Construction Litigation**, by Lawrence A. Treglia and Madelyn A. Enright. [Read More](#)

**Finding a Resolution Regardless of COVID - The Ohio Courts**, by David Patterson. [Read More](#)

**Justice Going Viral - An Opportunity for Innovation from the New York Perspective**, by Wojciech "Voytek" Jackowski, Esq. [Read More](#)

## PRONETWORK NEWS

**Licensed to Design: Complying with Regulations Governing Professional Services**, by Jonathan C. Shoemaker, Lee/Shoemaker PLLC, and Rochanne Keane, Beazley Insurance Services

[Read Part 1](#)

[Read Part 2](#)



a/e ProNet

Lynda Colucci, Executive Director

[info@aepronet.org](mailto:info@aepronet.org)  
[aepronet.org](http://aepronet.org)

4. Reconnaissance.
  - a. Identify, locate, and contact present and past staff and design team members involved in the project.
  - b. Secure the applicable project records in electronic or hard copy format with particular focus on contracts, final invoices, and final plans and specifications as well as any as-built records.
  - c. If feasible without impairing safety or recovery efforts, promptly visit the site to observe and document the conditions.
5. Evaluate. With the foregoing in hand and in collaboration with the team identified above, evaluate the situation and plan the next steps. As a guide to such evaluation, consider the acronym IROPE for Issue-identification, Review, Options, Plan, and Execute.

a/e ProNet is an international organization of insurance agents who specialize in Design Professionals. Membership is by invitation only. We are pleased to provide you with this newsletter. Professional Underwriters, Inc. is a member of a/e ProNet.

*This information is provided as a service of a/e ProNet, an international association of independent insurance brokers dedicated to serving the design profession since 1988. We are dedicated to representing the best interests of our design clients as a trusted and impartial source of information on professional liability insurance, risk management, loss prevention and continuing education. Please visit our website [aepronet.org](http://aepronet.org) for additional information.*